

Gerard M. Mooney
General Manager Global Government and Education
IBM Corporation



Gerry Mooney is currently General Manager, Global Government and Education, with responsibility for understanding client needs, defining IBM's strategy, selecting investment areas, creating marketing programs, and directing the deployment of IBM resources worldwide for these two industry groups. He is also presently leading a cross IBM project office focused on Fiscal Stimulus and Economic Recovery programs worldwide. This initiative is coordinating IBM's efforts to apply the company's unique capabilities to help governments around the world execute their aggressive economic recovery plans and build for the future.

Mr. Mooney was IBM's Vice President, Corporate Strategy with worldwide responsibility for IBM's Emerging Business Opportunities program, focusing on growth and innovation. His team worked with the IBM senior leadership team to create new market and growth opportunities by leveraging IBM's leadership in industry and technology innovation.

Mr. Mooney also had responsibility for IBM Venture Capital organization whose mission is to leverage relations with top tier Venture Capital firms and their portfolio companies to enable development of ecosystems around key IBM growth initiatives and evolving market opportunities in industries that IBM serves. Win-win relations with VC firms include sharing and building emerging technology and market roadmaps, working with key portfolio companies to explore the best methods to deliver IT innovations to top customers, and connecting external opportunities to the right groups within IBM to pursue those opportunities. He founded this organization for IBM in 2000.

Prior to joining IBM, Mr. Mooney held a variety of management positions at Hewlett-Packard. While at HP his responsibilities included spearheading HP's corporate new venture program, managing HP's Bioscience program which developed DNA arrays using HP's inkjet technology, and running the Customer Education Division.

Mr. Mooney joined HP with their acquisition of Edge Emitter Technology (ETT), Inc., a development stage company commercializing a solid state print head device where he was President.

Prior to ETT, Mr. Mooney worked for Westinghouse Electronics in their Defense Electronics Business Unit, where he was part of the Merger and Acquisitions team focused on expanding the company into commercial electronics. He began his career as an officer in the United States Coast Guard.

Mr. Mooney holds a MBA from Yale University, a MS in Accounting from Georgetown University, and a BA in Philosophy from Mount Saint Mary's College.